12:01:49 From Angelic Ingram to Everyone : Good morning from San Diego!

12:01:49 From Karen Dela Cruz to Everyone : Hello everyone!

12:01:54 From Leslie Denman to Everyone : Wonderful

12:02:10 From Elizabeth Estrada to All panelists : Yay Karen !!

12:02:11 From Felicia Zadok to All panelists : I have shared with some fellow coaches

12:02:15 From Mariel SP to Everyone : Hello from France

12:02:18 From Rachel to Everyone : Hello from UK

12:02:21 From Sandra Lopez to All panelists : Im from MontrÃ©al hi Mry

12:02:21 From Andrea Farkas to Everyone : Good Morning, Good Afternoon, or Good Evening Everyone

12:02:29 From Karen Dela Cruz to Everyone : Yes :)

12:02:31 From Rebecca MacLeod to All panelists : Well thank you. Hope everyone else is good too!

12:02:33 From Mark to All panelists : Buongiorno da Milano, Milana! :)

12:02:35 From Margaret Blumie to Everyone : Good Morning from Blumie' Wellness in Griswold, CT

12:02:42 From Debbie Hilton to All panelists : Hello, from London, England

12:02:43 From Lori to All panelists : Hello! Lori from Toronto, Canada.

12:02:48 From Mark to All panelists : Yup :)

12:02:49 From Marlo to All panelists : Hi everyone! Good day to you.

12:02:54 From Jennifer Senn to All panelists : Hi from Buffalo, NY

12:02:59 From Stephanie DiNozzi to All panelists : Hi Everyone from NY

12:03:16 From Kia Law to All panelists : Good morning from london

12:03:17 From Carolyn Val-Schmidt to All panelists : Big Question -- how do I charge for a course where people are always onboarding?

12:03:18 From Mary Clements to Everyone : Ready for more! Yesterday was SO great!

12:03:19 From Sandra Chaloux to Everyone : HI from Virginia

12:03:21 From Author Nakiya Tate to All panelists : Hello from Delaware, USA

12:03:24 From MarJean Christiansen to Everyone : ay MJ here missed yesterday, Dentist appointment, but it was all good.

12:03:27 From Elizabeth Estrada to Everyone : Hello from Las Vegas

12:03:31 From Miranda Thomas to Everyone : Hi from UK

12:03:35 From MIMI NEGRON to All panelists : Hey heyyyyyy everyone ðŸ‘‹ðŸ¼!

12:03:36 From Pamela Crosset to Everyone : Good Afternoon! Charlotte, NC

12:03:37 From Jennifer Senn to Everyone : Hi from Buffalo, NY

12:03:38 From Yahnaan46 to All panelists : Yahnaan from Guyana

12:03:39 From Tammy Atchley to Everyone : Hi from Las Vegas

12:03:39 From kingdom woman to Everyone : Kingdom woman is Sherry -Ann

12:03:40 From Mark to Everyone : Hi everybody!

12:03:44 From kingdom woman to Everyone : Hi

12:03:46 From George Morris to Everyone : Day 1 was awesome!

12:03:47 From Thomas Masters to Everyone : Hello from Minnesota

12:03:47 From Lisa Hernandez to All panelists : hello everyone from the beautiful twin isles of Trinidad and Tobago in the Caribbean

12:03:49 From Tina Reibl to All panelists : Hello UK from Windsor UK

12:03:56 From Erneste Carla Zimmermann to All panelists : good afternoon from Germany

12:03:56 From Sudhir Parmar to Everyone : Greetings from India

12:03:59 From MIMI NEGRON to Everyone : Hey heyyyyy, everyone ðŸ‘‹ðŸ¼!

12:04:01 From Maria Hult to All panelists : Hello from Sweden :)

12:04:21 From Lisa Hernandez to All panelists : still have 2 catch day1

12:04:24 From Rebecca MacLeod to Everyone : Yes, yesterdays sessions were really good.

12:04:31 From Angelic Ingram to Everyone : how to position myself

12:04:36 From Caroline Burdulis, 2X Clients; Health Expert to All panelists : Fill groups w groups

12:04:37 From Sherri to All panelists : Communicate value in the first 7 seconds of a video.

12:04:41 From Denis Ledoux to All panelists : Group coaching is not watered down individual coaching. Iâ€™ve already added that to a group coaching page FAQ.

12:04:47 From Erneste Carla Zimmermann to All panelists : Michelle- Campaign groups

12:04:49 From Miranda Thomas to Everyone : High ticket sales success, love that mindset

12:04:50 From Mary Clements to Everyone : I have value! And it really helped to zone in & refine aka find more clarity in my offering & positioning.

12:04:52 From Tadej to Everyone : Teach me 1 thing from 10 different angels

12:04:53 From Helen to All panelists : A group can be 2 people

12:04:54 From Lori to Everyone : You can start group coaching before 1:1.

12:04:56 From Korinne Le Page to Everyone : Hello everyone from Guernsey!

12:04:58 From Anja to All panelists : I loved Hollyâ€™s Tip that I can open the program to modules and sell continously when not enough participants

12:04:58 From Marlo to All panelists : How my value and worth is determined

12:05:02 From Tammy Atchley to Everyone : I don't need to stop 1:1 coaching

12:05:04 From janet to All panelists : When you put your heart in it and think whatâ€™s best for the client. Gets all the spokes out of the wheel, get out of my way

12:05:08 From Felicia Zadok to Everyone : That I have many things to offer. I loved the analogy about selling the toys and to give one gift at a time in a group.

12:05:14 From Stamatis Svoronos to All panelists : the inch mile

12:05:22 From Pierre-Andre Rion to All panelists : Be all in!

12:05:23 From Sherri to All panelists : A group is two people or more. It can even be one person!

12:05:28 From Anja to All panelists : Putting more effort in crafting a Titel, loved it!

12:05:30 From Lynda Moe, Auckland, New Zealand to All panelists : 2 people = a group

12:05:37 From Martika Whylly to Everyone : That group coaching will be beneficial for my e-course.

12:05:41 From Tina to Everyone : coaching groups is more rewarding than individual coaching.

12:05:52 From Anita Freeman to All panelists : Hiya

12:05:53 From Nicole Francis-Cotton to Everyone : Greetings from St. Maarten in the Caribbean. Just joining.

12:06:09 From Paul Litwack GetUNstuckNOW.org to Everyone : Hi from Toronto - I can combine both 1:1 and group coaching effectively ;-)

12:06:10 From Caroline Burdulis, 2X Clients; Health Expert to All panelists : Be very strategic with filling: whatâ€™s the intention? LOVED everything from Padilla

12:06:34 From Anja to All panelists : Starting a program for 1 client, beautiful idea. So stress-releasing

12:06:36 From Anita Freeman to Everyone : Hiya from Philly.

12:06:57 From Eileen Reyes to All panelists : Hi, Greetings from NJ. Iâ€™m aiming to do coaching groups to help more women at the same time.

12:06:57 From Miranda Thomas to Everyone : Jennifer's take on asking for the sale"it honours me and them to make the offer and let them know what are the options. Enrolling someone in a bigger possibility."

12:07:45 From Caroline Burdulis, 2X Clients; Health Expert to All panelists : Use Case Studies along with Testimonials

12:07:46 From Denise Gauff to Everyone : Hi Milana, looking forward to day 2

12:07:50 From pamadry@gmail.com to Everyone : realizing that it actually might be cheaper to hire my weaknesses than grow through them

12:07:51 From Eileen Reyes to Everyone : Hi, Greetings from NJ. Iâ€™m aiming to do coaching groups to help more women at the same time.

12:08:20 From Ann Bennett to All panelists : hello from California

12:09:15 From Karen at Coaching Genie to janet spadola and all panelists : Hi Janet! I see you raised your hand. Do you have a question?

12:09:36 From kingdom woman to Everyone : Thank you

12:09:37 From Felicia Zadok to All panelists : Did you place the chat from yesterday anywhere?

12:09:42 From MarJean Christiansen to Everyone : Yay yes I got the email book marked it so I can watch yesterday live sometime today.

12:09:43 From Rebecca MacLeod to Everyone : I do need to go back to the livestreams on Facebook from yesterday since I could only make half an hour of the Facebook session sadly.

12:10:36 From MarJean Christiansen to Everyone : Where will the recordings be housed after the March 21 deadline?

12:11:07 From MarJean Christiansen to Everyone : The bonuses are awesome for sure, very much worth more than $97

12:11:14 From Karen at Coaching Genie to Felicia Zadok and all panelists : Hi Felicia! Yes we added the live chat below the recording of the panel discussions. The links to the recordings are on this page - https://fillmygroups.com/access/

12:11:15 From VG to Everyone : Hi, I signed up but didnâ€™t receive confirmation email. No emails in spam folder

12:11:18 From Erneste Carla Zimmermann to All panelists : does Bonus 4 have templates + swipe copy in it?

12:11:46 From Diana Rivenburgh to Everyone : Wasnâ€™t there a prior upgrade offer before the sessions started? Is it the same one?

12:12:13 From MarJean Christiansen to Everyone : I just launched my group program, incredible experience for me and for my clients as well.

12:12:43 From Leslie to All panelists : yes I also signed up for all access without a confirmation email in my inbox and/or spammed folder

12:13:04 From Karen at Coaching Genie to Everyone : @MarJean: For those who purchased the recordings, you can still access them here - https://fillmygroups.com/access/ but it will be password-protected. We will send an email on March 22 with the password.

12:13:18 From Lia Allen to All panelists : I love them too

12:14:01 From Karen at Coaching Genie to VG and all panelists : Hi VG. What email did you use to sign up? I'll look it up and resend the confirmation email.

12:14:42 From Elisabeth Ungar to All panelists : How long is the call?

12:14:51 From Miranda Thomas to Everyone : Yes

12:14:52 From Denise Gauff to Everyone : Love it

12:14:52 From Paul Jarman to All panelists : Definitely

12:14:53 From Ann Bennett to All panelists : like it

12:14:54 From Angelic Ingram to Everyone : Yes!

12:14:54 From Amadita Laboratorio to All panelists : Love it

12:14:55 From Doreen Steenland to All panelists : my favorite

12:14:55 From Diana Rivenburgh to Everyone : yes

12:14:55 From Abraham Ajenifuja to All panelists : Yes

12:14:55 From Lia Allen to All panelists : That is my favorite too

12:14:56 From janet spadola to All panelists : Yes

12:14:57 From Eileen Reyes to Everyone : Yes

12:14:57 From Ruth Burki to All panelists : like!

12:14:57 From Tadej to Everyone : yes

12:14:57 From Anita John to All panelists : Yes

12:14:57 From Randi Roberts to All panelists : Like this a lot!

12:14:58 From Elizabeth Estrada to Everyone : yes

12:14:58 From janet to All panelists : ys

12:14:59 From Linda P to All panelists : yes

12:15:00 From Carolyn Val-Schmidt to All panelists : Yes, yes LIVE!

12:15:00 From Caroline Burdulis, 2X Clients; Health Expert to All panelists : I love this format and have similar on my campus

12:15:00 From Thomas Masters to Everyone : yes

12:15:01 From Elaine Ebersole to Everyone : yes

12:15:01 From mary to Everyone : yes

12:15:01 From Helen to All panelists : Yes

12:15:01 From hal to All panelists : this is what I have done

12:15:03 From Tammy Atchley to Everyone : yes

12:15:03 From Candace to Everyone : yes

12:15:04 From Marie to Everyone : this is my favorite!

12:15:04 From VG to Everyone : Yes

12:15:04 From Denise Gauff to Everyone : It allows you to run a beta version of a course

12:15:04 From Anja to All panelists : Yes, thatâ€™s what I do

12:15:05 From Anissa Lampley to Everyone : yes

12:15:06 From Mary Clements to Everyone : love it

12:15:06 From Linda- Back In The Groove Again Coach to All panelists : yes, that's my favorite model

12:15:08 From Jill Windelspecht to Everyone : yes

12:15:08 From Mariel SP to Everyone : Yes

12:15:10 From Helen to Everyone : Yes

12:15:11 From Mark to Everyone : yes

12:15:12 From Martika Whylly to Everyone : Yes I like this one.

12:15:12 From Lori to Everyone : yes

12:15:13 From Yahnaan46 to All panelists : Love it

12:15:13 From Paul Jarman to Everyone : Yes, defintely

12:15:14 From tanya to Everyone : I love model #1

12:15:15 From Doreen Steenland to Everyone : My favorite

12:15:17 From MarJean Christiansen to Everyone : Yes this is model I just launched pretty exciting.

12:15:18 From Ann Bennett to Everyone : Like it

12:15:20 From Nicole Constant to All panelists : Yes but not fully clear

12:15:21 From Karen at Coaching Genie to Erneste Carla Zimmermann and all panelists : Hi Erneste! Which 4 templates and swipe copy are you referring to?

12:15:22 From Linda- Back In The Groove Again Coach to Everyone : yes, I use this one most of the time

12:15:29 From Elisabeth Ungar to All panelists : I meant, the weekly group call ;)

12:15:34 From jane gardner to Everyone : yes best model

12:15:36 From Jazz to All panelists : love it

12:15:53 From Marlo to Everyone : Yes.

12:16:01 From Andrea Farkas to Everyone : It is a great outline .This is a tricky question, I havenâ€™t see the other options.

12:16:02 From Denise Gauff to Everyone : Itâ€™s like doing a course live that gives great feedback on the content

12:16:07 From Elisabeth Ungar to All panelists : I meant how long do you set the weekly live group calls for

12:16:52 From Karen at Coaching Genie to Leslie and all panelists : Hi Leslie! What email address did you use to sign up?

12:17:28 From Lia Allen to All panelists : I combine the Mastermind and group coaching model in one.

12:17:48 From Karen at Coaching Genie to Everyone : @Diana: It's the same upgrade offer :)

12:18:12 From janet to All panelists : yes

12:18:13 From Eileen Reyes to Everyone : no

12:18:14 From Caroline Burdulis, 2X Clients; Health Expert to Everyone : yes

12:18:14 From Launa Germiquet to Everyone : I have

12:18:15 From Ellen Hill to Everyone : no

12:18:15 From Amadita Laboratorio to All panelists : No

12:18:15 From Lia Allen to All panelists : Yes

12:18:17 From Mary Clements to Everyone : no

12:18:17 From Elizabeth Estrada to Everyone : no

12:18:18 From Helen to Everyone : How long is a mastermind?

12:18:18 From Anja to All panelists : would like to start in summer

12:18:18 From Author Nakiya Tate to All panelists : No

12:18:19 From VG to Everyone : No

12:18:20 From Jill Windelspecht to Everyone : "Yes

12:18:20 From Anita John to All panelists : Yes real estate commercial mortgages

12:18:20 From Pamela Skyrme to All panelists : yes

12:18:23 From Ann Bennett to Everyone : not yet building it

12:18:24 From Nicole Francis-Cotton to Everyone : Yes but not a paid one as. yet

12:18:27 From Norma Rist to Everyone : Yes

12:18:28 From Paul Jarman to Everyone : want to achieve this, yes

12:18:29 From Caroline Burdulis, 2X Clients; Health Expert to Everyone : Iâ€™ve run 2 mastermindsâ€¦ each for 1 year

12:18:34 From Diana Rivenburgh to Everyone : No, have been part of them, but would be interesting

12:18:35 From Linda P to All panelists : yes but it was free

12:18:36 From Pauline McCarthy to All panelists : I tried.

12:18:37 From Tori B to All panelists : So what is different for the different levels. Can't be just the people...right?

12:18:39 From Pamela Skyrme to All panelists : I have one that has gone on since 2017

12:18:41 From Yahnaan46 to All panelists : Not yet

12:18:44 From Rebecca MacLeod to Everyone : No but this one interests me most at the moment.

12:18:46 From Leslie to All panelists : No

12:18:57 From Helen to Everyone : So, itâ€™s more like a membership, then?

12:19:02 From Leslie to All panelists : but I'm interested

12:20:55 From Claire Buckingham to All panelists : Iâ€™ve seen this through from Tony Robbins recently... $97 per month.

12:21:08 From Eileen Reyes to Everyone : yes

12:21:10 From Elizabeth Estrada to Everyone : yes

12:21:10 From Denise Gauff to Everyone : yes

12:21:11 From VG to Everyone : Yes

12:21:11 From janet to All panelists : yes

12:21:13 From Ann Bennett to Everyone : yes

12:21:13 From Tanisha to All panelists : Yes

12:21:13 From Doreen Steenland to Everyone : yes

12:21:14 From Stephanie DiNozzi to Everyone : yes

12:21:14 From Andrea Farkas to Everyone : yes

12:21:17 From Felicia Zadok to All panelists : No

12:21:17 From Randi Roberts to All panelists : Yes, in one

12:21:20 From Erneste Carla Zimmermann to Everyone : yes, Chrostian Michelsen

12:21:21 From Ruth Burki to Everyone : Yes! Stu McLaren

12:21:22 From Felicia Zadok to Everyone : No

12:21:23 From Doreen Steenland to Everyone : good to see you as well.

12:21:25 From Jacquie Levine to All panelists : no!.

12:21:26 From Lia Allen to All panelists : Yes

12:21:26 From Leslie to All panelists : Yes

12:21:28 From Ann Bennett to Everyone : Hi!!!!

12:21:29 From Paul Jarman to Everyone : yes, seems like hard work with high volume tickets etc with a large membership?

12:21:30 From MarJean Christiansen to Everyone : I am trying to design one, not call it club but call it membership

12:21:31 From Maria Hult to Everyone : Yes, PLF

12:21:33 From Ellen Hill to Everyone : No

12:21:35 From Kia Law to Everyone : yes

12:21:37 From Ann Bennett to Everyone : His is a Mastermind

12:21:38 From Erneste Carla Zimmermann to Everyone : he has a club, 99 a month

12:21:39 From Denise Gauff to Everyone : Iâ€™m in one with Cindy Schulson

12:21:50 From Helen to Everyone : Female Entrepreneur Association

12:22:08 From Carolyn Val-Schmidt to All panelists : could BE USED WITH REGULAR GROUP .

12:23:13 From Diana Rivenburgh to Everyone : Yes - check out Life Coach School - currently about a $35 million a year business with $297 monthly fees. Not a bad living eh?

12:23:27 From Caroline Burdulis, 2X Clients; Health Expert to Everyone : @Ann Bennett HI HONEY!!!

12:24:04 From Rebecca MacLeod to Everyone : Ohhh! Retreats are on my list to do so this sounds fab!

12:24:05 From Jacquie Levine to All panelists : who is that Erneste

12:24:17 From Launa Germiquet to Everyone : I would like to start a group of 6 max!

12:24:20 From Tori B to All panelists : I plan to.

12:24:30 From Anita John to All panelists : Yes Max 10

12:24:34 From Ann Bennett to Everyone : Hey Tiger!!!!

12:24:42 From Jacquie Levine to All panelists : me too Rebecca. is why I'm here

12:24:47 From Abraham Ajenifuja to All panelists : I would like to set a group of 12

12:25:11 From Caroline Burdulis, 2X Clients; Health Expert to Everyone : @Ann Creative Dragon Woman Genius!

12:25:14 From Angelic Ingram to Everyone : This is so very helpful!

12:25:38 From Felicia Zadok to Everyone : Would you not say that what you are doing here with us is mentoring?

12:25:50 From Ann Bennett to Everyone : @CarolineBurdulis genus strategist Tiger

12:26:04 From Elisabeth Ungar to All panelists : Like an online course with coaching attached?

12:26:27 From Caroline Burdulis, 2X Clients; Health Expert to Everyone : @Ann :) hugs

12:26:36 From Pauline McCarthy to All panelists : That is what I am setting up now, it is to help women through their menopause :)

12:27:04 From Pauline McCarthy to Everyone : That is what I am setting up now, it is to help women through their menopause :)

12:27:16 From Doreen Steenland to Everyone : I have two of these!

12:27:38 From Candace to Everyone : setting up now

12:27:38 From Eileen Reyes to Everyone : Iâ€™m in the process of setting up now

12:27:39 From Anne Axell to All panelists : me

12:27:39 From Lia Allen to All panelists : Me

12:27:39 From Caroline Burdulis, 2X Clients; Health Expert to Everyone : Donâ€™t people have to have something live these days in a program to connect with you and take action?

12:27:45 From Tadej to Everyone : yes

12:27:45 From Ann Bennett to Everyone : Yes offered before

12:28:02 From Elisabeth Ungar to All panelists : Setting up an online course. If I supplement with coaching, would it be an evergreen?

12:28:04 From Helen to Everyone : How much would this program cost?

12:28:07 From Vivian to Everyone : In the process

12:28:09 From MIMI NEGRON to Everyone : Milana, Iâ€™m sorry...what is the pricing for this type?

12:28:16 From Leslie to All panelists : Yes, I have three similar programs

12:28:34 From Diana Rivenburgh to Everyone : Iâ€™ve seen the evergreen programs done with monthly group session check ins as well

12:29:20 From Pauline McCarthy to Everyone : I recorded the chat from last Fridayâ€™s meet and greet. Some of you could not find the way to save the chat so I offered to post it on the Facebook group for everyone, but posting has been turned off, so if any of you would like to get a copy, please contact me on pauline@menopausemorph.com

12:29:53 From Lia Allen to All panelists : Who is a good candidate for this?

12:30:46 From Maria Hult to Everyone : yes

12:30:47 From Anita John to All panelists : Yes

12:30:47 From Doreen Steenland to Everyone : I would

12:30:48 From Miranda Thomas to Everyone : Yes

12:30:49 From Eileen Reyes to Everyone : yes

12:30:49 From Anja to All panelists : Highly attracted

12:30:50 From Tammy Atchley to Everyone : This is interesting

12:30:50 From Ellen Hill to Everyone : I would

12:30:50 From Sandra Chaloux to Everyone : I would

12:30:51 From Rozario Hinojosa to All panelists : yes

12:30:52 From Abraham Ajenifuja to All panelists : Yes

12:30:52 From Elisabeth Ungar to All panelists : Combining it with coaching ; )

12:30:52 From Lori to Everyone : Yes!

12:30:53 From Randi Roberts to All panelists : Not really

12:30:53 From cateleach to All panelists : For sure

12:30:53 From Patricia Jean Smithyman-Zito to All panelists : Totally

12:30:54 From Mariel SP to Everyone : I would

12:30:54 From Shakeena Johnson to Everyone : I would for an accountability program

12:30:54 From pheobe to Everyone : yes

12:30:54 From Norma Rist to Everyone : Yes

12:30:55 From Rebecca MacLeod to Everyone : Sounds interesting as well. With your daughter on this one - I thought about live online but I don't feel it fits with me.

12:30:55 From Pamela Skyrme to All panelists : yes

12:30:55 From Elaine Ebersole to Everyone : yes

12:30:56 From Vivian to Everyone : yes

12:30:57 From Martika Whylly to Everyone : Yes

12:30:57 From Tadej to All panelists : yes

12:30:57 From Caroline Burdulis, 2X Clients; Health Expert to Everyone : I include this w private coaching clients

12:30:57 From janet to All panelists : yes

12:30:57 From Marilyn Mele to Everyone : I like it.

12:30:58 From Yahnaan46 to All panelists : I do it

12:30:58 From Ruth Burki to Everyone : Yes!

12:30:58 From Anissa Lampley to Everyone : yes

12:31:01 From Nickquolette Barrett to All panelists : Niceâ€¦..

12:31:02 From Koser to Everyone : Yes - Rob Goyette does video and text coaching

12:31:02 From Denise Gauff to Everyone : I did this when tutoring students via google docs

12:31:02 From Anita Freeman to Everyone : Sure

12:31:02 From Diana Rivenburgh to Everyone : Maybe

12:31:03 From holmindgr@gmail.com to All panelists : yes

12:31:03 From Lia Allen to All panelists : Could this be managed in a facebook group?

12:31:03 From Felicia Zadok to All panelists : No

12:31:03 From Erneste Carla Zimmermann to Everyone : yes , just finsihed this one

12:31:04 From kingdom woman to Everyone : Yes

12:31:05 From Marlo to Everyone : Yes. Iâ€™m a great writer. Save time.

12:31:13 From Julian Bailey to All panelists : yes

12:31:20 From Stephanie DiNozzi to Everyone : I include this with my 1 on 1 clients

12:31:23 From Lisa Hernandez to All panelists : with a world of real time comms not sure

12:31:23 From Teri to All panelists : Maybe

12:31:28 From Rozario Hinojosa to All panelists : it is different,,,yes

12:31:29 From David Hickey to All panelists : a value addition to a mastermind

12:31:33 From Anja to All panelists : Soulmate clients of mine would surely love it!

12:31:36 From Claire Buckingham to All panelists : Interesting - not heard of it before but I like it for client accountability in doing the work!

12:31:38 From Lisa Hernandez to All panelists : can see it with post clients

12:31:43 From Lynne Kulick to All panelists : yes, goodaccountability

12:31:44 From Ruth Burki to Everyone : seems to be well targeted coaching

12:31:45 From Joyce to All panelists : Are the journals on Coaching Genie downloadable

12:32:07 From Deborah Gray-Young to All panelists : I would add this as a feature to a group coaching program but not as the only delivery mechanism.

12:32:07 From Helen to Everyone : Are the prompts set up to take the client on a journey?

12:32:22 From Carolyn Val-Schmidt to All panelists : I need to hear my clients speak, so this wouldn't work for me.

12:32:27 From Tammy Atchley to Everyone : could you run this through a fb group

12:32:27 From Ted Behr to Everyone : Is the membership in a coaching club for a fixed amount of time with re-enrollment or is it just month-to-month?

12:32:40 From Lynda Moe, Auckland, New Zealand to Everyone : Did you say you could ask up to 3 questions a week in your program you attended.

12:32:49 From Lynda Moe, Auckland, New Zealand to Everyone : or was it a month?

12:32:50 From Nickquolette Barrett to All panelists : I think itâ€™s a great lower level of coaching.

12:32:59 From Ted Behr to Everyone : A week

12:33:22 From Ruth Burki to Everyone : Could it be a bonus with a paid program

12:33:27 From Rozario Hinojosa to All panelists : it will help clients that are very timid

12:33:45 From Tammy Atchley to Everyone : could you run this through a fb group?

12:33:53 From David Hickey to All panelists : messenger a txt based interaction. is also a tool. I use it sometimes

12:34:15 From Helen to Everyone : Absolutely! 24/7 client-based

12:34:28 From Karen at Coaching Genie to Milana Leshinsky(Direct Message) : I noticed some coaches offer Voxer coaching

12:34:36 From Joyce to All panelists : Are the journals on Coaching Genie downloadable or able to be saved by the coach or the client or both?

12:35:11 From Doreen Steenland to Everyone : I love hybrid coachingâ€¦..using a frameworkâ€¦..

12:35:13 From Rebecca MacLeod to Everyone : Noted these down and highlighted 3 of these, haha.

12:35:54 From Sandra Lopez to All panelists : ðŸ‘©ðŸ»â€ðŸ’» Is in Spanish the cocahing genie platform? for my clients?

12:36:11 From Sandra Lopez to All panelists : coaching sorry

12:36:45 From Ted Behr to All panelists : Karen: I did not get the email with the link to the recordings. I get all of Milana's emails. It is not in my spam folder.

12:36:53 From Caroline Burdulis, 2X Clients; Health Expert to Everyone : The next question is: â€œhow much money and leverage do you want?â€ lol

12:36:58 From Karen at Coaching Genie to Sandra Lopez and all panelists : Hi Sandra! You can create your content in Spanish. However, the browser buttons will be in English only at this time.

12:37:10 From Allison Lane to All panelists : This is so helpful but I have to hop off to prepare for an afternoon with clients. Argh, I need to scale... this one-to-one is laborious.

12:37:23 From Karen at Coaching Genie to Ted Behr and all panelists : Hi Ted! What email address did you use to sign up?

12:37:42 From Sandra Lopez to All panelists : Thank you

12:37:45 From Helen to Everyone : How does one vet who will be in oneâ€™s group?

12:39:12 From Lynda Moe, Auckland, New Zealand to Everyone : I like your question Caroline!

12:39:42 From Diana Rivenburgh to Everyone : @Caroline - agree!

12:39:46 From Caroline Burdulis, 2X Clients; Health Expert to Everyone : @Lynda not getting any younger here and lots of people to help!!

12:39:49 From Felicia Zadok to All panelists : How do we stop the chat from popping up everyoneâ€™ s comment?

12:39:55 From Deborah Gray-Young to All panelists : question #7 should actually be #1

12:40:04 From Lynda Moe, Auckland, New Zealand to Everyone : Ditto for me Caroline!

12:40:25 From Rebecca MacLeod to Everyone : I like your question to Caroline. :)

12:40:37 From Caroline Burdulis, 2X Clients; Health Expert to Everyone : @LyndaMoe love it, lol

12:40:41 From Lynda Moe, Auckland, New Zealand to Everyone : and I think there will be many more to help in this current world situation.

12:41:22 From Helen to Everyone : QUESTION: How does one vet who will be in oneâ€™s group (if you want to create a harmonious community)?

12:41:51 From Ann Bennett to Everyone : Give them rules to follow and kick them out if they dont

12:41:55 From Pamela Crosset to Everyone : Great question!!!

12:41:59 From Helen to Everyone : @Milana Thanks!

12:42:43 From mary to Everyone : necessary to facilitate effectively

12:42:46 From Karen at Coaching Genie to Milana Leshinsky(Direct Message) : Question from Amadita: It's always for a year, the high mentoring program?

12:42:49 From Caroline Burdulis, 2X Clients; Health Expert to Everyone : @RebeccaMacLeod lots of folks with key strategy of focused target marketing and great specific copyâ€¦ and COURAGE

12:42:55 From Shakeena Johnson to Everyone : 1, 3, 6

12:42:58 From Jill Windelspecht to Everyone : that was too quick!!!

12:42:59 From Anita John to All panelists : Virtual coaching initially then mastermind

12:43:01 From Andrea Farkas to Everyone : 1, 2 6

12:43:01 From Mark to Everyone : #1

12:43:02 From Doreen Steenland to Everyone : Live group coaching programs that is why I LOVE coaching genie

12:43:16 From Sara Oliveri to All panelists : Can you repeat what evergreen is?

12:43:17 From Nickquolette Barrett to All panelists : #3 and #6 and potentially #4

12:43:17 From Ruth Burki to Everyone : 2

12:43:21 From Launa Germiquet to Everyone : # 1 and 4, and 5

12:43:25 From kingdom woman to Everyone : 1,3,6

12:43:26 From Jill Windelspecht to Everyone : didn't get the screenshot!

12:43:32 From Ruth Burki to Everyone : and 1

12:43:33 From Ann Bennett to Everyone : #4 ,#5

12:43:34 From Victoria Clements to Everyone : Can you go back to the questions slide again you moved to quick

12:43:35 From Meesh Gunn to All panelists : 1

12:43:37 From Diana Rivenburgh to Everyone : Define the ideal participant for your group. What traits do they have, what will they need to commit to do, will they be able to show up, fit to the values of the group, etc.

12:43:38 From Rebecca MacLeod to Everyone : @Carolline, Indeed, indeed. Thank you. :)

12:43:42 From Maria Hult to Everyone : 1,5,6

12:43:48 From Meesh Gunn to All panelists : 1 & 2

12:43:52 From Jill Windelspecht to Everyone : thanks!!

12:43:59 From Meesh Gunn to All panelists : 6

12:44:05 From Caroline Burdulis, 2X Clients; Health Expert to Everyone : @RebeccaMacLeod :)

12:44:08 From Doreen Steenland to Everyone : Love coaching genie!

12:44:40 From Doreen Steenland to Everyone : Iâ€™ve gotta go run a group right nowâ€¦..Iâ€™ll check in this afternoonâ€¦Thank you Milana!

12:44:48 From Felicia Zadok to All panelists : Did you compose Coaching Genie?

12:45:11 From Helen to Everyone : Awesome, Milana! Thank you.

12:45:23 From MarJean Christiansen to Everyone : Yes coaching Genie is amazing, love it, just launched my group program, we are moving into week 2 and I am using the Live group model with weekly Zoom meetings.

12:45:27 From kingdom woman to Everyone : Thank you

12:45:36 From Ruth Burki to Everyone : exciting!

12:45:36 From Rebecca MacLeod to Everyone : Brilliant, thank you Milana!

12:45:54 From Karen at Coaching Genie to Everyone : Milana is the genie :)

12:45:57 From Stephanie DiNozzi to Everyone : Thank you Milana! Looking forward to learning more about Coaching Genie

12:45:57 From Nickquolette Barrett to All panelists : What are the prices?

12:46:00 From Felicia Zadok to All panelists : That is why I used that word : )

12:46:06 From Elaine Ebersole to Everyone : Odd that I haven't received your email today. It's not in my junk folder.

12:46:09 From Lynda Moe, Auckland, New Zealand to Everyone : Will the masterclass be available in a recording afterwards?

12:46:44 From Lynda Moe, Auckland, New Zealand to Everyone : i.e. the sold out coaching program

12:46:58 From Lynda Moe, Auckland, New Zealand to Everyone : great... thanks.

12:47:11 From Milana Leshinsky to Everyone : tech@coachinggenie.com

12:47:16 From Jen Yontz-Orlando to All panelists : I purchased the package for all the speakers, how do I access the recordings, I listen when I work-out, sorry if thatâ€™s tmi, just wanted to let you know why

12:47:25 From Sandra Lopez to All panelists : Maybe one day you can play that precious piano :)

12:47:26 From Ted Behr to All panelists : Karen: I did open the email as Milana said. But the link is very subtle. I didn't realize the link was for the recordings. May I suggest saying something like "For the recordings of previous days' sessions, click here."

12:47:32 From Tammy Atchley to Everyone : Where can we find more into on Coaching Genie?

12:47:35 From Angelic Ingram to Everyone : yay Karen!!!!

12:47:35 From Felicia Zadok to All panelists : YAY Karen ðŸ¥³

12:47:35 From Rebecca MacLeod to Everyone : \*claps\* Way the go Karen. :)

12:47:38 From Ellen Hill to Everyone : YAY, KAREN! TYSM

12:47:45 From Karen at Coaching Genie to Everyone : Thank you everyone :)

12:48:02 From Maria Hult to Everyone : no

12:48:05 From Sandra Chaloux to Everyone : I have

12:48:06 From Jen Yontz-Orlando to All panelists : no

12:48:07 From Andrea Farkas to Everyone : no

12:48:07 From Marlo to Everyone : no

12:48:09 From Barbara Brosnan to Everyone : I did.

12:48:10 From Steve Wrigley to All panelists : Yes

12:48:11 From Jill Windelspecht to Everyone : certified as coach but not group coach

12:48:15 From Pamela Crosset to Everyone : yes

12:48:16 From Meesh Gunn to All panelists : some

12:48:16 From David Farr to All panelists : no

12:48:16 From Liisa Vuorinen to Everyone : yes

12:48:17 From Vivian to Everyone : no but have done many groups as a therapist

12:48:19 From Carolyn Val-Schmidt to Everyone : no

12:48:19 From Helen to Everyone : No, but interested in knowing who offers this

12:48:20 From Deborah Gray-Young to All panelists : yes.

12:48:21 From Felicia Zadok to All panelists : I am a Certified Coach but not specifically for Group Coaching. It was part of the program of my school

12:48:21 From Rachel to Everyone : no

12:48:24 From Trea C to All panelists : I have.

12:48:25 From Abraham Ajenifuja to All panelists : Certified ad coach but not group

12:48:25 From Norma Rist to Everyone : no

12:48:25 From Lia Allen to All panelists : certified as a facilitator

12:48:27 From Mary Clements to Everyone : group training yes

12:48:27 From Karen Rodgers to All panelists : On my future agenda

12:48:28 From Ted Behr to Everyone : Didn't know there was one. Certified through CTI

12:48:29 From Linda P to All panelists : certified coach but not group coacg

12:48:40 From Karen at Coaching Genie to Jen Yontz-Orlando and all panelists : Hi Jen! What email address did you use to sign up?

12:48:49 From Rebecca MacLeod to Everyone : Certified Yoga Teacher but not coaching.

12:48:53 From Pamela Crosset to Everyone : CoachU

12:48:57 From Jackie Bauer to All panelists : Have gone through much of Susan Epsteinâ€™s trainings for group coaching

12:49:25 From Felicia Zadok to Everyone : So you are not a certified Coach Milana? This all came from other life and work experiences?

12:49:28 From Karen at Coaching Genie to Jen Yontz-Orlando and all panelists : All recordings will be posted here - https://fillmygroups.com/access/

12:49:32 From Liisa Vuorinen to Everyone : Yess!! Flexibility!

12:49:42 From Caroline Burdulis, 2X Clients; Health Expert to Everyone : BEAUTIFUL POINT MILANA!! yes, clients will create the program they want

12:50:41 From Jen Yontz-Orlando to All panelists : Thatâ€™s brilliant!

12:50:45 From Felicia Zadok to Everyone : Certified from iPEC and now part of WBECS

12:50:59 From Caroline Burdulis, 2X Clients; Health Expert to Everyone : Correct Questions are EVERYTHING

12:51:23 From Deborah Gray-Young to All panelists : the text book on group coaching is Effective Group Coaching by Jennifer Britton or From One to Many also by Jennifer Britton.

12:51:31 From Lia Allen to All panelists : It is brilliant because people sometimes don't even know how to ask the question, so they definitely do work from other's questions.

12:51:56 From Mary Clements to Everyone : this was a part of my therapy training - so valuable to witness and also participate in hot seat learning/sessions.

12:52:28 From Karen at Coaching Genie to Everyone : @Tammy: You can find more info about Coaching Genie here - https://coachinggenie.com/

12:53:01 From Sheri Rosenthal to All panelists : Hi everyone!

12:53:24 From Ted Behr to Everyone : How about this question: What's the best way to enroll people into my group coaching program?

12:53:25 From Felicia Zadok to Everyone : Having been a group fitness instructor has been a great training to learn how to facilitate a group.

12:53:35 From MarJean Christiansen to Everyone : Milana is always on top of any questions concerning her platform with weekly training 30 minute sessions and replay available so you always have help.

12:53:50 From Mary Clements to Everyone : yes - at that point offering 1-1 support makes sense!

12:54:34 From Sheri Rosenthal to All panelists : I am in Costa Rica and the power keeps going out - hopefully all will be well

12:55:04 From Felicia Zadok to Everyone : Great point Mary Clements, I found that in my group fitness classes.

12:55:10 From Mi to Everyone : What would be the duration of a live group coaching call? What duration would you recommend? Would the duration depend on the number of participants?

12:55:30 From Mary Clements to Everyone : @Felicia :)

12:55:57 From Caroline Burdulis, 2X Clients; Health Expert to Everyone : Monthly is definitely not enough

12:56:11 From Michelle Mullen to All panelists : Will we get the Zoom call recordings for each day for free until the 21st also? and will the recordings be sent out by email?

12:56:26 From Rebecca MacLeod to Everyone : They are hiding, lol.

12:57:03 From Lia Allen to All panelists : you are amazing Milana

12:57:16 From Karen at Coaching Genie to Everyone : You can also save this link to catch up on the recordings - https://fillmygroups.com/access/

12:58:04 From Felicia Zadok to Everyone : Intellectual property is like that of photography anyone can edit it and say it is theirâ€™s.

12:58:13 From Karen at Coaching Genie to Milana Leshinsky(Direct Message) : Even if you let clients sign an agreement when they purchase courses :)

12:58:26 From Bill Pratt to Everyone : People can always record their screen. So there is no 100% protection.

12:58:33 From Felicia Zadok to Everyone : The value is YOU as the Coach

12:58:54 From Ann Bennett to Everyone : there is a Black Market

12:59:16 From Jill Windelspecht to Everyone : take it as a compliment!!

12:59:27 From Deborah Gray-Young to All panelists : what you are saying is so true. it is sad. the lack of integrity has been normalized.

12:59:29 From Ann Bennett to Everyone : No One is YOU

12:59:32 From Sheri Rosenthal to Everyone : You cannot operate from fear

12:59:59 From Felicia Zadok to Everyone : Great point @Sheri. That fear has kept me stuck in the past.

13:00:01 From Jen Rogers, Planner Evangelist to All panelists : That's brilliant. LEAVE BREADCRUMBS!

13:00:04 From Diana Rivenburgh to Everyone : Some of the most respected thought leaders encourage sharing their stuff, use it, spread the word.

13:00:06 From Deborah Gray-Young to All panelists : that is a great nugget.

13:00:11 From Jen Rogers, Planner Evangelist to Everyone : That's brilliant. LEAVE BREADCRUMBS!

13:00:18 From Jacquie Levine to All panelists : leave breadcrumbs!

13:01:33 From Lisa Hernandez to All panelists : looks like liost audio

13:01:50 From Lia Allen to All panelists : I will leave gluten free bread crumbs, lol

13:02:18 From Rebecca MacLeod to Everyone : Found your panellists? :p

13:02:46 From Erneste Carla Zimmermann to Everyone : Hi @ all

13:02:47 From Anita Freeman to Everyone : Hiya

13:02:47 From Rebecca MacLeod to Everyone : Hi everyone.

13:02:56 From Pauline McCarthy to All panelists : Hi Sherri!

13:03:11 From kingdom woman to Everyone : Hiya

13:03:18 From Erneste Carla Zimmermann to Everyone : good evening from Europe, first Panel was great

13:03:26 From Sheri Rosenthal to Everyone : Hi everyone!

13:03:42 From Samantha Bennett to Everyone : Hi All - great to see you : )

13:04:14 From Helen to Everyone : @Sheri Rosenthal Hi! Are you in Costa Rica now?

13:04:39 From Sheri Rosenthal to Everyone : Yes! I am in Costa Rica!

13:04:49 From Helen to Everyone : Woohoo! Pura vida!

13:05:23 From Helen to Everyone : @Samantha Congratulations!

13:05:28 From Ann Bennett to Everyone : Awesome SAM!!!!

13:05:36 From Teri to All panelists : Hello Sheri! (Teri and Kaurie)!

13:05:37 From Eileen Reyes to Everyone : Congratulations Samantha!

13:06:02 From Michelle Bailey to Everyone : What was the name of Samanthaâ€™s book on procrastination?

13:06:22 From Samantha Bennett to Everyone : "Get It Done: From Procrastination to Creative Genius in 15 Minutes a Dayâ€ <3

13:06:38 From Michelle Bailey to Everyone : @Samantha, thank you. I look forward to checking it out!

13:06:55 From Samantha Bennett to Michelle Bailey and all panelists : thanks Michelle : )

13:08:45 From Nickquolette Barrett to All panelists : Yessssâ€¦â€¦Iâ€™m doing a symposium on this Friday on Video Victory as I use it to attract and retain clients

13:09:27 From Elizabeth Estrada to Everyone : I lived in costa rica for a year.. love that country

13:09:30 From Nicole Francis-Cotton to Everyone : Great seeing you Sheri

13:09:39 From Jacquie Levine to All panelists : love seeing you Sheri!

13:09:48 From Rebecca MacLeod to Everyone : Nice to see you Sheri.

13:09:55 From Diana Rivenburgh to Everyone : What was Sheriâ€™s companyâ€™s name?

13:09:57 From Rebecca MacLeod to Everyone : Woo!

13:10:14 From Sheri Rosenthal to Everyone : WanderlustEntrepreneur.com

13:10:34 From Cindy Schulson to Everyone : Hey Michelle Bailey - great to see you here!

13:11:12 From Pamela Crosset to Everyone : What is Mary Silver's book?

13:11:57 From Helen to Everyone : @Samantha Bennett Werenâ€™t you with Ben Saltzmanâ€™s program this week?

13:12:15 From Ruth Burki to Everyone : Great opening line Jim!

13:12:18 From Dallas Travers to All panelists : So fun to see you

13:12:22 From Dallas Travers to All panelists : Sam

13:12:25 From Mary Silver to All panelists : Impact Millions - The Easiest Way to Attract Your Soulmate Clients Every Day! - Maryâ€™s book

13:13:26 From Mary Silver to Everyone : Impact Millions - The Easiest Way to Attract Your Soulmate Clients Every Day! - Maryâ€™s book

13:13:48 From Rebecca MacLeod to Everyone : Keeping them interested, right?

13:15:40 From Fabiana Panetta to All panelists : Is this going to be a part of the paid package? I can't stay. :(

13:16:06 From Karen at Coaching Genie to Fabiana Panetta and all panelists : Hi Fabiana! Yes the panel discussions are included in the upgrade.

13:16:26 From Jim Padilla to Everyone : Sam Bennett is one of my favorite people.

one of the smartest people Ive met.

Always listen when she speaks

13:16:36 From Denise Gauff to All panelists : You need to remind them of the what having your hand up means.

13:16:40 From Samantha Bennett to Everyone : Aww thanks Jim! Right back atcha

13:16:44 From Lia Allen to All panelists : Three children working zones not one one deffense

13:17:00 From Fabiana Panetta to All panelists : Thank you!!

13:17:13 From Milana Leshinsky to Lia Allen and all panelists : so happy to see you girl!

13:17:20 From Cindy Schulson to Denise Gauff and all panelists : Fun to see you here!

13:18:55 From Felicia Zadok to Everyone : @Samantha Bennett Working with creatives/artists can be a challenge though they are my favorite people in the world. How do you attract them to a group? I find many are introverts.

13:19:08 From Eileen Reyes to Everyone : Love that Mary, find the way your heart sings!

13:20:22 From Samantha Bennett to Everyone : @Felicia - great question. You want to use the language that THEY use when talking about their problems. When you echo the voice thatâ€™s in their head, you are letting them know that you \*get\* them.

13:21:27 From Samantha Bennett to Everyone : You can even call out their introversion, perfectionism and â€œself-sufficiency disorderâ€ - when they feel â€œbustedâ€ they will understand that you can be trusted to help them, even though they are very complex people.

13:21:37 From DrJoAnnHammondMeiers to All panelists : Yes Cindy -- Let your marketing do the heavy lifting. And instead of focussing all on the deliverables -- keep them active and getting results.

13:22:21 From Erneste Carla Zimmermann to Everyone : Cindy, love it, ThatÂ´s how I do it

13:22:28 From Ruth Burki to Everyone : Thanks Cindy ! Any further sharing on clients journey would be great!

13:22:46 From Lia Allen to All panelists : client journey - is that also sharing our story as part of the journey?

13:22:51 From DrJoAnnHammondMeiers to All panelists : Yes Teaching the clients about the journey in your marketing.

13:23:01 From Erneste Carla Zimmermann to Everyone : itÂ´s all About the Transformation they can make

13:23:02 From Diana Rivenburgh to Everyone : Love the client journey!

13:23:07 From Tammy Atchley to Everyone : Thanks Cindy, love what you said,

13:23:35 From Mary Lyn Miller to All panelists : Also I love client journey because the client can see whats ahead

13:23:48 From Felicia Zadok to Everyone : @Samantha THANK YOU. I am finally after a decade of coaching realizing that these are the people I wish to coach since I am a creative myself. I was a dancer, I write and have been jewelry designing since I was a child. I am so excited to learn about you and your book. I am also extremely envious of where you live Santa Barbara. Thanks for being here today.

13:24:11 From Cindy Schulson to Everyone : Hi Ruth Burki - Iâ€™m doing a FB live today in my FB group where Iâ€™m going to teach more about the Client Journey today. Feel free to reach out if you wan to join us

13:24:22 From Maria Hult to Everyone : great!

13:24:22 From Jim Padilla to Everyone : Preach Alzay!

13:24:27 From Author Nakiya Tate to All panelists : Love this

13:24:53 From Samantha Bennett to Everyone : AMEN ALZAY!

13:24:59 From Lia Allen to All panelists : Absolutely - Alzay, upfront contract!

13:25:09 From Ruth Burki to Everyone : @ Cindy! Ooooh great! Tgank you. Can you share a link to it?

13:25:11 From Kyndal May to All panelists : What a fresh way to look at this. Coming ALONGSIDE their journey!

13:25:12 From Cindy Schulson to Everyone : Lia Allen - your story is always an important part of your marketing, but the focus of the Client Journey is on your client, e.g. the steps you take with your clients to help them go from where they are to where they want to be

13:25:27 From Caroline Burdulis, 2X Clients; Health Expert to Everyone : @Alzay PREACH!! KING!!!

13:25:30 From Cindy Schulson to Everyone : Sure - Facebook.com/groups/marketingwithheart

13:25:44 From Mary Clements to Everyone : LOVE this, I immediately feel more comfortable in my offer!

13:26:04 From Ruth Burki to Everyone : @Cindy Thank you!!! See you there

13:26:04 From Samantha Bennett to Everyone : Thanks so much @Felicia. Working with creative people can be challenging, but they are WONDERFUL. And yes - Carpinteria is heaven : )

13:26:12 From Author Nakiya Tate to All panelists : This is great! Love how you are expressing the importance of having a conversation!

13:26:28 From Jazz to All panelists : Agreed

13:26:29 From Eileen Reyes to Everyone : Authenticity

13:26:39 From Author Nakiya Tate to All panelists : Blown away

13:26:39 From Mary Clements to Everyone : Opportunities are infinite, that's beautiful, is this the right match makes more sense!

13:27:14 From Jazz to All panelists : Reframing is the name of the game!

13:27:20 From Caroline Burdulis, 2X Clients; Health Expert to Everyone : @ALZAY AWESOME!! Immediate breakthrough and Iâ€™ve had TONS of coaching!

13:27:35 From Deborah Gray-Young to All panelists : Alzay, that was absolutely the best description of sales I've ever heard.

13:27:40 From DrJoAnnHammondMeiers to All panelists : Converse -- in more flow with Alzay Calhourn -- there are options but there will be a decision one way or the other.

13:27:56 From Lia Allen to All panelists : Alzay, create an environment to buy

13:28:06 From Diana Rivenburgh to Everyone : Great reframing Alzay!

13:31:08 From Rebecca MacLeod to Everyone : Most certainly helps. :)

13:31:09 From Erneste Carla Zimmermann to Everyone : lovei t Sheri- and they know, love and trust you already from the 1st program

13:31:17 From Mary Clements to Everyone : and the better you support those existing clients, offering continued support - the more likely they are to refer you to others!

13:31:57 From Teri to Everyone : @Sheri Rosenthal, Kaurie and I consider you one of our greasiest blessings! Glad to be on this part of our journey with you! Enjoy Costa Rica! Thank you!

13:32:10 From Sheri Rosenthal to Everyone : Thank you everyone!

13:32:17 From Author Nakiya Tate to All panelists : Thank you ðŸ˜Š

13:32:41 From John Arnold Smith to All panelists : @Sheri, LOVE your Energy and contagious Smile! Merci!

13:34:04 From Elizabeth Estrada to All panelists : Milana .. you are a great host. I love when you summarize the messages. Other hosts don't usually do this and do a good job. Kudos to you!

13:34:46 From Sheri Rosenthal to Everyone : Thanks @John!

13:34:54 From Cindy Schulson to Everyone : I agree Elizabeth!

13:34:58 From Erneste Carla Zimmermann to Everyone : Dallas- what shoukd the post Webinar rate be?

13:35:53 From Author Nakiya Tate to All panelists : This is awesomeness

13:36:16 From Ruth Burki to Everyone : Could you just summarise the data in the chat box please, vital information!

13:36:19 From Elen Mikayelyan to All panelists : Damn it! Dallas, this was way more sexy that you could imagine.

13:36:21 From Author Nakiya Tate to All panelists : Data not drama love it!

13:36:24 From Caroline Burdulis, 2X Clients; Health Expert to Everyone : DALLAS ROCKS!!!

13:36:32 From Diana Rivenburgh to Everyone : Love that - Data not Drama from Dallas

13:36:46 From Sheri Rosenthal to Everyone : I love analytics! You can't run a successful business without that.

13:36:48 From Deborah Gray-Young to Everyone : Dallas, WOW!

13:36:52 From Jazz to All panelists : Great info! Data over drama! It's all in the numbers.

13:36:54 From Bill Pratt to Everyone : Here is what I got (not all of it) - 40% landing page conversion

- 50% show up

- 10% convert on webinar

- Post webinar conversion?

- Call conversion?

13:36:56 From Lynda Moe, Auckland, New Zealand to Everyone : Yah... a summary would be great. fantastic advice Dallas but boy was that fast for taking notes :)

13:37:11 From DrJoAnnHammondMeiers to All panelists : Dallas -- Data not Drama -- and I would say that's were people who have these skills are worth hiring when you are at any stage.

13:38:06 From Author Nakiya Tate to All panelists : I was writing really fast ðŸ˜‚ thank you for those nuggets

13:38:22 From Caroline Burdulis, 2X Clients; Health Expert to Everyone : Can double or more your business correcting the weak points.. with clarity on data

13:38:40 From Dallas Travers to Everyone : Here are the metrics we track :

13:38:53 From Dallas Travers to Everyone : Landing page conversion rate: 40%+

13:39:00 From Dallas Travers to Everyone : webinare attendance: 50%

13:39:08 From Dallas Travers to Everyone : Webinar sales conversion: 10%

13:39:20 From Dallas Travers to Everyone : Post event sales should match live sales

13:39:22 From Anita John to All panelists : Dallas youâ€™re da bomb

13:39:27 From Dallas Travers to Everyone : DISCOVERY SESSIONS:

13:39:36 From Dallas Travers to Everyone : Application conversion page 40%

13:39:51 From Dallas Travers to Everyone : Application to booking rate: 90%

13:40:05 From Dallas Travers to Everyone : Call conversion: 35%â€¦ if youâ€™re higher than that, you are likely underpriced

13:40:15 From Dallas Travers to Everyone : \*Thanks, Anita!

13:40:47 From Ruth Burki to Everyone : Dont get who the also's are?

13:40:56 From Caroline Ford to All panelists : Thank you Anita ðŸ’•ðŸ‘ðŸ»

13:40:59 From Lia Allen to All panelists : yes

13:42:02 From Rebecca MacLeod to Everyone : Thanks very much Dallas!

13:42:12 From Dallas Travers to Everyone : You bet, Rebecca.

13:42:17 From Author Nakiya Tate to All panelists : Awesome nuggets

13:42:20 From Sandra Chaloux to Everyone : Appreciate the conversion rate numbers Dallas

13:42:24 From DrJoAnnHammondMeiers to All panelists : That's me -- but when people arrange a call and then don't show -- are there are other excuses -- there is no point following through. That is value people's time -- not just the opportunity to talk.

13:42:31 From Ruth Burki to Everyone : Thanks Dallas

13:42:58 From Jacquie Levine to All panelists : what is Jim's company?

13:43:13 From Jazz to All panelists : Great nuggets, Jim!

13:43:24 From Erneste Carla Zimmermann to Everyone : Jim, what percentage rate are the also?

13:43:49 From Jim Padilla to Everyone : up to 32%

typically a 11/3

13:43:55 From Jim Padilla to Everyone : 1/3rd

13:44:00 From Erneste Carla Zimmermann to Everyone : thanks

13:44:46 From Sandra Chaloux to Everyone : What % of people are late adopter

13:44:53 From DrJoAnnHammondMeiers to All panelists : "Also-s" as I see it are reluctant to change -- but necessity calls these followers

13:45:24 From Jim Padilla to Everyone : Gain The Edge is our company

13:45:37 From kingdom woman to Everyone : Thank you Dallas

13:45:52 From Jacquie Levine to All panelists : thank you Jim â˜ºï¸

13:45:53 From Author Nakiya Tate to All panelists : Thanks so much for that @Dallas

13:46:20 From Sandra Chaloux to Everyone : Great skill Milana

13:46:20 From Lia Allen to All panelists : numbers give confidence and releases intution

13:46:23 From Author Nakiya Tate to All panelists : Yesss thank you

13:46:27 From Diana Rivenburgh to Everyone : Sheri, how do you see the retreat experiences coming back in the next 1-2 yrs

13:46:29 From Tori B to Everyone : Can retreat pricing be profitable?

13:46:34 From Carolyn Val-Schmidt to Everyone : /there seems ti be two ideas of what to market most strongly = deliverables vs. journey/ process...â€¦???

13:46:37 From DrJoAnnHammondMeiers to All panelists : Milana's genius as a moderator -- she finds the golden nuggests.

13:46:43 From MarJean Christiansen to Everyone : I am putting a listening course together.

13:46:57 From Sheri Rosenthal to Everyone : @Tori it is already coming back! I see a huge rebound coming for live events

13:46:57 From Tori B to Everyone : @sheri Rosenthal - Can Retreat pricing be profitable?

13:47:13 From Tori B to Everyone : :) It's what I really want to do

13:47:26 From Author Nakiya Tate to All panelists : Yes

13:47:32 From Sheri Rosenthal to Everyone : @Tori it absolutely should be or you are not pricing correctly. Seriously.

13:47:34 From Rebecca MacLeod to Everyone : Same here, Tori B. :)

13:47:50 From Dallas Travers to Everyone : Amen. This is a great affirmation of Alzayâ€™s persepctive

13:47:57 From Author Nakiya Tate to All panelists : Just show up yes @Jim

13:48:09 From Tadej to All panelists : Donâ€™t worry Milana. Our friends also say our kids are really polite-and we canâ€™t notice it at home.:)

13:48:18 From Lynda Moe, Auckland, New Zealand to Everyone : Why are we unable to save the chat?

13:48:40 From Felicia Zadok to Everyone : @MarJean very curious to understand who this listening course will be for? Elevating listening skills was one of the main valuable pieces of my Coaching School iPEC

13:48:43 From Helen to Everyone : @Dallad Travers Which is the best platform to use for traacking?

13:48:49 From Diana Rivenburgh to Everyone : @ Sheri - can you say more about the live events/retreats coming back? What are you seeing and doing?

13:48:51 From Anthony to All panelists : Anthony Great points

13:48:55 From Helen to Everyone : @Dallas

13:49:01 From Karen at Coaching Genie to Everyone : We will save the chat and post it on the recordings page

13:49:10 From Kyndal May to All panelists : These panel discussions are GOLD! And Milanaâ€™s reflections are the velvet holding the gold.

13:49:12 From DrJoAnnHammondMeiers to All panelists : @Sheri -- yes -- when freedom happens -- live events -- that are full of value -- will be the growth spots.

13:49:14 From Lynda Moe, Auckland, New Zealand to Everyone : OK... thanks for that Karen

13:49:19 From Diana Rivenburgh to Everyone : @ Cindy - is there a great example of marketing using the client journey you might mention?

13:49:23 From Karen at Coaching Genie to Everyone : @Lynda: You're welcome

13:49:55 From Launa Germiquet to Everyone : To introduce ourselves.. do we send emails without mentioning our course or can we start promo right away

13:50:16 From Telvin Jeffries to Everyone : I didnâ€™t come here for a debate. That last part was strange

13:50:17 From MarJean Christiansen to Everyone : I put up a post in one of my Facebook groups about listening and I got a lot of feedback so...I decided to create a course for my Group Coaching platform as a module available to existing clients or one I can promote as a standalone product.

13:50:19 From Sheri Rosenthal to Everyone : @Diana here's an example. Someone posted in our group who has a retreat booked and over 90 people posted their URL's. So there are folks who will travel this year - some will wait until more are vaccinated. BUT - all retreat leaders need to be VERY careful and keep their peeps safe.

13:51:09 From Jim Padilla to Everyone : I recommend to capture them in a spreadsheet until you learn what things you need to be supported with. then that will reveal what tech to use

13:51:12 From Helen to Everyone : @Dallas Thanks!

13:51:36 From Tori B to Everyone : @Sheri - where can we connect with you

13:51:45 From Felicia Zadok to Everyone : @MarJean. That is fabulous. Congratulations. This is something that so many people need but not everyone understands it. Was this your own Facebook group or one you are a part of.?

13:52:09 From Sheri Rosenthal to Everyone : You can find Sheri at www.wanderlustentrepreneur.com

13:52:14 From Launa Germiquet to Everyone : yes for Jim

13:52:25 From Jim Padilla to Everyone : @Dallas you and I need to breakdown metrics on my podcast

13:52:31 From pheobe to Everyone : question: what is a landing page?

13:52:40 From MarJean Christiansen to Everyone : @Felicia Z it is posted in one of my private FB groups.

13:52:41 From Tori B to Everyone : @Mary, love soulful entrepreneur

13:52:50 From Dallas Travers to Everyone : That would be fun, Jim. You can contact my team at hi@dallastravers.com. Iâ€™d love to come on your show

13:52:56 From Helen to Everyone : Sheri Rosenthal and her team at Wanderlust Entrepreneur are the best! Heart-centeredâ€¦â¤ï¸

13:53:02 From Tori B to Everyone : @Dallas, your podcast is AMAZING!

13:53:03 From Launa Germiquet to Everyone : Sending first email to promote a course.. do we even mention the course? or just get peoples attention though â€œstoryâ€

13:53:08 From Kyndal May to All panelists : @JimPadilla - examples of how you communicate uniquely with your As, Bs, Cs?

13:53:09 From Launa Germiquet to Everyone : for Jim

13:54:03 From Rebecca MacLeod to Everyone : Excellent!

13:54:08 From Caroline Burdulis, 2X Clients; Health Expert to Everyone : Jeff Walker says people are now PAYING for community and BC (before Covid, lol) liked community

13:54:20 From Tori B to Everyone : @Milana, so great bringing all these perspectives together! So glad @Dallas "brought" me to this event.

13:54:33 From Tammy Atchley to Everyone : @Cindy Can you give us a link to your class today?

13:54:47 From Caroline Burdulis, 2X Clients; Health Expert to Everyone : @Jim what percentage are Early adopters?? Late Adopters?

13:54:52 From Milana Leshinsky to Everyone : Panelists - PLEASE PUT YOUR LINK HERE.

13:55:07 From Dallas Travers to Everyone : www.dallastravers.com

13:55:19 From Samantha Bennett to Everyone : ;https://therealsambennett.com

13:55:29 From Tori B to Everyone : @Caroline, check out Crossing the Chasam for the #s on early/late adopters.

13:55:51 From Helen to Everyone : Yes, Iâ€™m here. Thanks for addressing this.

13:56:21 From Dallas Travers to Everyone : We talk about our company and community values a ton so that the right people feel at home even on our IG page.

13:56:22 From Ruth Burki to Everyone : ere is Cindy's link for the Client Journey!TUESDAY, MARCH 16, 2021 AT 9 PM UTC+01 â€“ 9:30 PM UTC+01 How to Create a High Value Coaching Package that Sells Itself Cindy Schulson

13:56:30 From Mary Silver to Everyone : www.marybaileysilver.com/UYBSB (a full workbook to design and write your best seller and fill your group programs with your book)

13:56:31 From Jim Padilla to Everyone : Here's our fb group where you can connect with us https://www.facebook.com/groups/moresaleswithgte

13:56:39 From Launa Germiquet to Everyone : Thanks Cindy!

13:56:44 From Dallas Travers to Everyone : Every step of the marketing process is designed to help folks opt in or opt out. And

13:57:12 From Dallas Travers to Everyone : Opting out is such a good thing!

13:57:25 From Cindy Schulson to Everyone : Hereâ€™s the link to my Facebook group where Iâ€™ll be doing the FB live today facebook.com/groups/marketingwithheart

13:57:41 From Lia Allen to All panelists : Do you all use an assessment to pre-secreen?

13:57:55 From Lia Allen to All panelists : good point

13:57:56 From Cindy Schulson to Everyone : Let me try that again https://facebook.com/groups/marketingwithheart

13:57:56 From Jen Yontz-Orlando to All panelists : lol, so true

13:57:56 From Mary Clements to Everyone : aka what is their "readiness"!

13:58:28 From MarJean Christiansen to Everyone : I don't see the dots, I used to be able to but can't now.

13:58:33 From Caroline Burdulis, 2X Clients; Health Expert to Everyone : I have 3 dots, but says â€œmerge to meeting windowâ€

13:58:38 From Lisa Sasso to All panelists : There are no 3 dots?

13:59:07 From Karen at Coaching Genie to Everyone : Hi everyone! We will save the chat and post it on the recordings page.

13:59:14 From Caroline Burdulis, 2X Clients; Health Expert to Everyone : No dotsâ€¦ on MacBook Pro

13:59:20 From Felicia Zadok to Everyone : @Caroline same for me

13:59:22 From Denise Gauff to Everyone : Thanks so much Milana and all these fabulous panelists. Great nuggets all around.

13:59:23 From Meesh Gunn to All panelists : no dots

13:59:23 From Jim Padilla to Everyone : 100% values focus

13:59:35 From Ruth Burki to Everyone : No dots! So thanks for posting it for us Milana

13:59:50 From Samantha Bennett to Everyone : Nothing is more expensive than a bad client.

13:59:51 From DrJoAnnHammondMeiers to All panelists : Qualify your clients and converse with them.

13:59:55 From Lia Allen to All panelists : great session, so deep